# B.A. BUSINESS (39 credits)

Course No.	Course Title	Credits	Co/Pre-Req	Year / Semester Taken
BUS 100	The Contemporary Workplace	3	Co-Req: WRIT 101	
BUS 210	Marketing	3	Pre-Req: WRIT 101	
ACCT 215	Principles of Accounting I	3	Pre-Req: MATH 109	
BUS 316	Organizational Behavior	3	Pre-Req: WRIT 102 or WRIT 201 and one of the following: BUS 100, PSYCH 101,102,106, or 107	
IT 330	Business Management and Information Technology	3	Pre-Req: ACCT 215 & BUS 210	
BUS 403	Strategic Management	3	Pre-Req: BUS 210,316, IT 330 & ECO 210 or 213 & completion of 89 credits	

	BUS 403	Strategic Manageme	ent			3	ECO 210 or 213 & completi		
			ī	Business Concentration –	Salact (	(1) of the fo			
				Justiness Concentration –				(0.1	4. \
A. LE		TRATION (21 credits	i -	<u> </u>			RENEURSHIP CONCENTRATI		redits)
	BUS 231 Leadership ECO 210 <b>OR</b> ECO 2		3				repreneurship al Environment of Bus	3	
	BUS 277 Legal Envi		3				repreneurial Finance	3	
	BUS 321 Business &		3				ital Marketing	3	
	PHIL 324 Business I Business Law II	Ethics OR BUS 303	3			ECO 210 <b>OF</b>	ECO 213 Macro/Micro	3	
		ct (2) courses from th	e followi	ng list:			Select (2) courses from the	following	z list:
ACCT 217 Principles of Accounting II  ACCT 324 Intermediate Managerial Accounting  ACCT 332 Forensic Accounting  BUS 200 Management  BUS 207 Entrepreneurship  BUS/COMM 258 Theories and Organizational Comm.  COMM 258 Theories and Organizational Comm.  COMM 344 Advocacy and Social Movements  PHIL 306 Environmental Ethics  BUS/COMM 232 Advertising I  BUS 293 Public Relations  PS 355 Green Political Thought  BUS/COMM 306 Advertising & Society  BUS 335 Digital Marketing				ACCT 217 Principles of Accounting II  ACCT 324 Intermediate Managerial Accounting BUS 223 Introduction to Investments BUS 225 The Business of Fashion BUS 293 Public Relations BUS 293 Public Relations BUS 352 International Marketing BUS 352 International Marketing BUS 357 International Finance BUS/COMM 232 Advertising I BUS/COMM 306 Advertising & Society  BUS/COMM 305 International Business COMM 248 Advocacy and Social Movements PHIL 347 Contemporary Ethical Issues PHIL 324 Business Ethics PS 355 Green Political Thought MUS 208 The Business of Music THTR 226 The Business of Broadway					
			3					3	
			3					3	
C. M	EDIA AND ARTS MA	NAGEMENT CONCEN	TRATIO	N (21 credits)	D. Ec	ONOMICS CO	NCENTRATION (21 credits)		
	ART/DANC/THTR Mission of Arts Inst	,	3			ECO 210 Pr	inciples of Macroeconomics	3	
	ART/DANC/THTR Marketing for the A		3			ECO 213 Pr	inciples of Microeconomics	3	
	BUS 335 Digital Ma	rketing	3			ECO/IS 317	International Economics	3	
	COMM 395 Media, BUS 277 Legal Envi		3			BUS/ECO 35	51 International Business	3	
	ECO 210 or ECO 21	3 Macro/Micro	3			ECO 375 Mo	oney, Banking & Fin. Markets	3	
ART 3 ART 3 BUS 2 BUS/0 BUS 2	ART 237 Graphic Design I  ART 316 Digital Illustration ART 320 History of Museums and Collections ART 320 History of Museums and Collections ART 352 3-D Animation BUS 207 Entrepreneurship BUS/COMM 232 Advertising I BUS 293 Public Relations BUS 294 Entrepreneurial Finance BUS 324 Entrepreneurial Finance BUS 325 Entrepreneurial Finance BUS 326 Entrepreneurial Fin			BUS 223 Introduction to Investments BUS 224 Statistics for Business BUS 357 International Finance ECO/IS 227 Work in America ECO/IS 306 Political Economy of Development & Underdevelopment  EUnderdevelopment  ECO/IS 350 Comparative Economics HIST/IS 220 Modern Europe HIST/IS 238 Modern China HIST/IS 239 Modern Japan HIST/IS 374 History of the People's Republic					
□ DU3/C	COMM 306 Advertising 8	c society	3					3	
<u> </u>			3		<del>-</del>			3	
		G CONCENTRATION	_	edits)			ND PROMOTION CONCENT	1 1	(21 CREDITS)
	BUS 207 Entreprene BUS 225 The Busine	*	3				232 Advertising I	3	
	BUS 277 Legal Envi		3				al Environment of Business	3	
	BUS 335 Digital Ma		3			`	ital Marketing	3	
	ECO 213 Principles Microeconomics		3				nciples of Microeconomics	3	
,		ct (2) courses from the	e followi	ng list:			Select (2) courses from the	following	list:
ART 21 ART 23 BUS/CC BUS 29 BUS/CC BUS 31	2 Fashion, History & Soci 0 Digital Imaging I 17 Graphic Design I DMM 232 Advertising I 3 Public Relations DMM 306 Advertising & 3 Sales Management 5 Marketing Research	BU CC CC CC Society TF	JS 378 Cor DMM 225 DMM 333 DMM 318 JTR 266 C JTR 303 C	ernational Marketing usumer Behavior New Media Techniques Fashion, Media & Culture Fashion Journalism ostume Construction ostume Design I Costume for Dance	ECO 21 BUS/EC BUS 20 BUS 22 BUS 30 BUS 31	217 Principles of 324 Intermediate 10 Principles of M CO 351 Internati 7 Entrepreneurs 5 The Business of 3 Business Law I 3 Sales Managen DMM 306 Adver	Accounting II BU Managerial Accounting BU Macroeconomics BU onal Business AF hip AF f Fashion AF I MI nent TH	JS 345 Mark JS 352 Inter JS 378 Cons RT 210 Digit RT 237 Grap RT 316 Digit JS 208 The	keting Research cnational Marketing cumer Behavior tal Imaging I obic Design I tal Illustration Business of Music e Business of Broadway
			3					3	
			3					3	
	ess Major							39	
Electi		D : 10 C :						39	
Total	Number of Credits	Required for Grad	luation					120	

### **BUSINESS DIVISION**

## **8 Semester Academic Plan**

#### B.A. BUSINESS CONCENTRATION: ADVERTISING AND PROMOTION

(Note: Courses should ideally be taken in the semester indicated)

Fall:	Credits	Spring:	Credits
WRIT 101 Writing Seminar I or WRIT 201	3	WRIT 102 Writing Seminar II (or elective course if WRIT 201 was taken)	3
MATH 113: Quantitative Reasoning (or higher)	3	DS Course	3
NYC Seminar (DS course) - if a business course does not count as such <sup>1</sup>	3	DS Course	3
DS Course	3	ACCT 215 Principles of Accounting I	3
BUS 100 The Contemporary Workplace	3	BUS 210 Marketing	3
Total	15	Total	15
Sophomore Year- Begin to explore internship or study abroa	ad opportuniti	es	
Fall:	Credits	Spring:	Credits
DS Course	3	Advertising & Promotion Elective	3
BUS 293 Public Relations	3	BUS 277 Legal Environment of Business	3
ECO 213 Principles of Microeconomics	3	Elective or Internship	3
BUS 232 Advertising	3	Elective/Minor Course	3
Elective/Minor Course	3	Elective/Minor Course	3
Total	15	Total	15
Junior Year- Meet with Career Services or your Advisor to	begin explorin	g graduate school and/or job market opportunities	
Fall:	Credits	Spring:	Credits
AIP Course	3	AIP Course	3
AIP Course	3	AIP Course	3
Advertising & Promotion Elective	3	BUS 316 Organizational Behavior	3
BUS 335 Digital Marketing	3	IT 330 Bus Mgmt and InfoTech.	3
Elective or Internship	3	Elective or Internship	3
Total	15	Total	15
Senior Year- Review your graduation requirements; begin a	pplying for jo	bs and/or graduate school	
Fall:	Credits	Spring:	Credits
AIP Course	3	AIP Course	3
BUS 403 Strategic Management	3	Elective or Internship	3
Elective or Internship	3	Elective/Minor Course	3
Elective/Minor Course	3	Elective/Minor Course	3
Elective/Minor Course	3	Elective/Minor Course	3

# **Important Notes:**

This plan may be subject to change, due to curriculum changes, course availability or advisor modification.

- Since some of the courses have prerequisites, the specific program should be arranged in close collaboration with a business faculty advisor.
- A student receiving a grade of D in a required or elective course for the major must repeat the course.
- Business (B.A.) students must pass MATH 113 (or a higher level math course) with at least a C.
- Elective credits must be chosen such that a total of 60 credits are in the liberal arts.

<sup>&</sup>lt;sup>1</sup> There are certain Business courses that are cross-listed as NYC seminars. These courses fulfill both requirements